

Minor in Professional Sales

| Code | Title | Credits |
|-----------------------|--|---------|
| MRKT 305 | Marketing Foundations | 3 |
| MRKT 311 | Professional Selling | 3 |
| MRKT 433 | Negotiations for Sales and Relationship Manageme | ents 3 |
| Select at least 7 cre | edits from the following course options | |
| MRKT 201 | Personal Marketing | 3 |
| MRKT 430 | Customer Experience (CX) Marketing | 3 |
| MRKT 431 | Customer Relationship Management (CRM) | 3 |
| MRKT 411 | Sales Management | 3 |
| MRKT 497 | Internship in Marketing (Internship will be in the Sal area) | es 1-4 |
| Total Credits | | 16-18 |